

LE PIANE IN 2023



HANDMADE BY PEOPLE
PHOTO BY THOM HELD

Historic steps

0



1984-1991 ANTONIO CERRI

1



1998-2013 LE PIANE
BOCA PRICE: 18-20 SALES: 32'000-300'000
BOTTLES: 3'000-30'000

2



2013-2018 LE PIANE
BOCA PRICE: 20-25 SALES: 350'000-600'000
BOTTLES: 31'000-45'000

3



2019-2022 LE PIANE
BOCA PRICE: 27 SALES: 700'000-900'000
BOTTLES: 60'000-75'000





OUR HISTORICAL HERITAGE «MAGGIORINA»

Hugh Johnson Pocket Wine Book 2017

Gattinara Pie DOCG r ** -> *** 04' 06 07 08 09 10 11 12 (13) (15).

Best-known of a cluster on n PIE DOC(G) based on NEBBIOLO, here called Spanna. Best producers Travaglini, Antoniolo, Bianchi, Nervi, Toraccia del Piantivigna. Similar DOC(G), s of the zone; Ghemme, Boca, Bramaterra, Colline Novaresi, Costa della Sesia, Fara, Lessona, Sizzano. None of them, sadly, measure up to BAROLO/BARBARESCO at their best.

What has changed in the recognition of Boca and Le Piane!

Hugh Johnson Pocket Wine Book 2022

Alto Piemonte Pie Cradle of PIE quality in C19 (40,000 ha v yds).

Acidic soil, exposure, climate and altitude diversity, ideal for many different NEBBIOLO expressions (here called Spanna). Main DOC(G) : BOCA, BRAMATERRA, Colline Novaresi, Coste della Sesia, FARA, GATTINARA, GHEMME , LESSONA, Sizzano, Valli Ossolane. Many outstanding wines. Actually, rarely 100% Nebbiolo: small additions of Croatina, Una Rara, Vespolina common.

Boca Pie DOC See ALTO PIEMONTE . Potentially among greatest reds. NEBBIOLO (70 - 90%), incl. up to 30% Uva Rara and/or Vespolina. Volcanic soil. Needs long ageing. Best: Le Piane. Gd: Carlone Davide, Castello Conti.

Le Piane Pie *** BOCA DOC resurfaced thanks to Christoph Kunzli. Gd: Maggiorina, Mimmo (NEBBIOLO /Croatina), Piane (Croatina), (w) Bianco (Erbaluce) 2

LE PIANE



Boca

2008

Denominazione di origine controllata

coltivata da Le Piane s.r.l.

BOCA - ITALIA

CONTIENE SOLFURI 0,2-11.010.13.599 VOL

LE PIANE

Mimmo
2008



BEFORE COVID and then immediately finished the normal world, but we did not give up and used the time to do the very important investments in Le Piane to be prepared for a new start.



New vineyard in Traversagna: Mottornovo site – cut put from the forest.

MOTTORNOVO VINEYARDS





Other nice houses
to fix in future at
Mottornovo



Also our neighbour and supplier of grapes Davide Carlone did not stop and replanted a great site in Traversagna with 2 Ha.

DiversityBio is a virtuous path of study and monitoring of the vineyard balance. An agro-ecological project not bound to a particular conduction, but to the company's commitment to the protection of the vineyard agro-ecosystem, in order to promote the naturalness of the productions.

We here by certify that the company Le Piane Srl has performed the following activities of high technical and scientific profile during the year 2021 in company's vineyards:

1. Analysis of the following soil fertility indexes:

- a. Microbial Biomass Analysis, measuring the amount of microorganisms in the soil;
- b. Metabolic quotient, assessing the quality of respiration (CO2 emission) of microorganisms;
- c. Estimated Biomass: it establishes the reference value for each individual plot of land by virtue of an innovative forecasting model;
- d. Soil chemical-physical analyses.

2. Description of species, variability, and entomological balances:

- a. Biodiversity Index, classifying the overall morphospecies present on site;
- b. Pollinators Biodiversity, classifying the overall morphospecies present on site;
- c. Biological Control Index, to define the relationship between prey and predators.

3. Analysis and description of the following Botanical Indexes:

- a. Biodiversity Index, classifying the number of entities present on site (families and genera);
- b. Floristic contamination, to quantify and describe the presence of alien (non-native) species;
- c. Grass Cover Quality, to quantify and describe the coverage in space of the soil surface by spontaneous grassing.

4. Diversitybio vineyard data sheet implementation:

- a. Employment of visual and synthetic indicators;
- b. Summary calculation of the agro-ecological score achieved by means of all the analyses performed.

All activities were performed by applying standardized, scientifically established and validated methods of sampling, laboratory analysis and evaluation. The samples and the results were processed and analyzed by highly qualified and specialized agronomists, botanists and entomologists.

31 / 12 / 2021

date

the Diversitybio team



TOWARDS A VERY NEW AND AVANTGARDE CERTIFICATION

REPORT TECNICO AI FINI DELLA CERTIFICAZIONE DIVERSITY ARK



Anno 2022
Azienda LE PIANE
Vigneto MOTTO SERGO



VINEYARD TEAM

Nicola
Kazeem
Roberto
Ivan
Cristi

Lodovico
Remo
Hamit



BUILDING WAREHOUSE AND RENOVATE AGRICENTRE





INAUGURATION
NEW WAREHOUSE
AND AGRICENTRE 2021



BUILDING THE NEW CELLAR





MAKING OF THE BIG BARREL
BY PAUSCHA IN THE
TRADITIONAL WAY WITH FIRE









OUR TREASURE:
LIBRARY WINES 1947-2019



OUTSIDE CELLAR RENOVATED



TEAM LE PIANE 2022

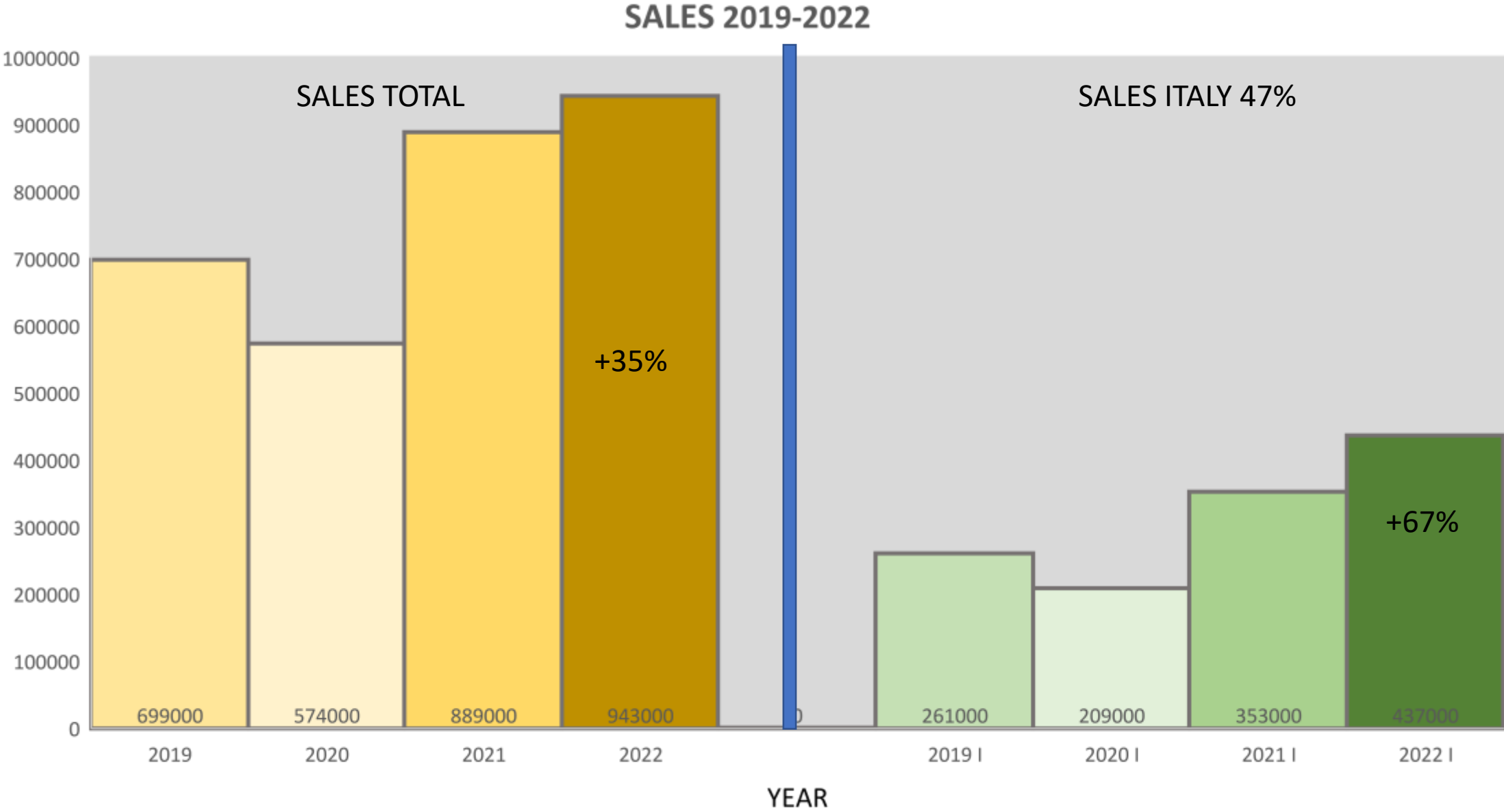
Giampi (Sales Italy)
Michel (Seasonal)
Christoph
Sergiy (Cellar and Logistics)
Hamit (Vineyard and cellar)
Nicola (Vineyard manager)
Cristi (Vineyard)
Ivan (Vineyard)

Chiaretta (Office and Shop)
Kazeem (Vineyard)
Lodovico (Vineyard seasonal)
Remo (Vineyard)
Roberto (Vineyard saesonal)



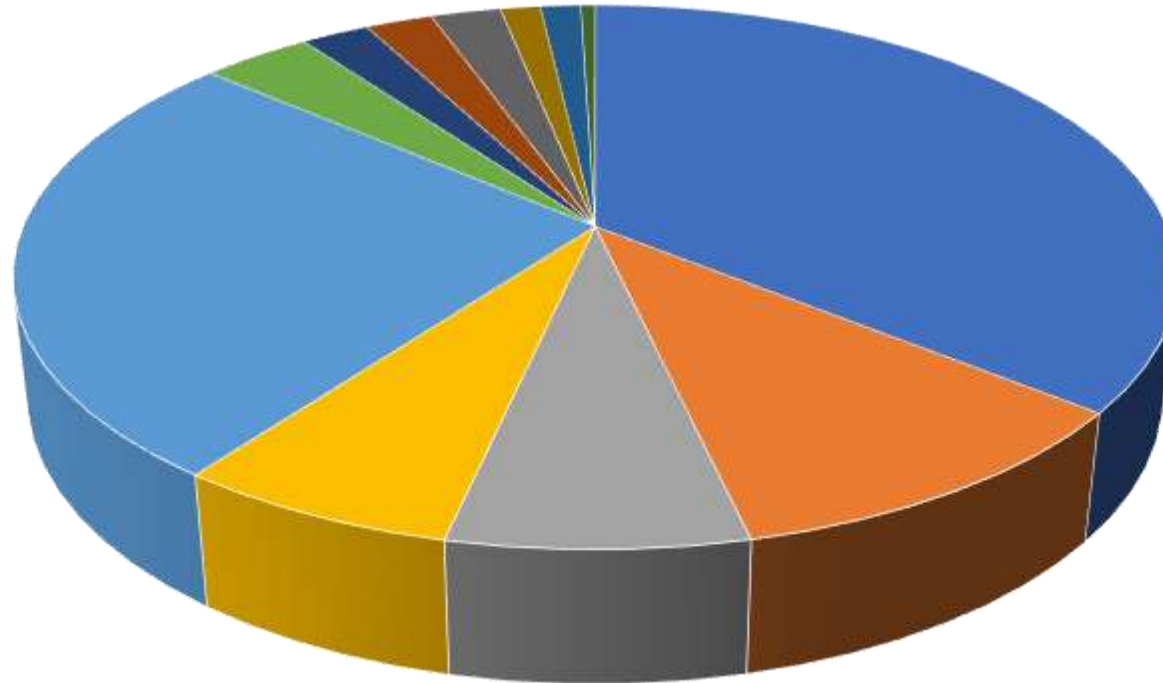
OUR SALES
POINT WHICH
GENERATES
10% OF SALES

We are on the good way!



SALES PER COUNTRY

SALES 2022



■ ITALY 36%

■ CH 7%

■ CANADA 2.5%

■ UK 1%

■ ITALY SHOP 11%

■ US 26%

■ ASIA 2.5%

■ E EAST 1%

■ SHAREHOLDER 7%

■ NORDIC 3.5%

■ BE-NE F 2%

■ D-A 0.5%

EVENTS 2023

16 March 18.00 (Finnish time)

Shareholder meeting and tasting in Helsinki

16 June 16.00 (Finnish time):

Shareholder info about annual meeting by zoom

22 June 11.00 (European time):

Formal Annual meeting in Zurich (presence not needed)

16 September 2023

Shareholder meeting in Boca

For more infos:

www.bocapiane.com/restricted-area: Utente: **pianesoci** password: **Bocapiane2**